

SBE TODAY

SMALL BUSINESS EXCHANGE

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DIVERSITY IN ACTION -

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Treasury Announces \$711.3 Million Increase In Small Business Lending By California Participants In The Small Business Lending Fund



U.S. Department of the Treasury building, next to White House, with statue of onetime treasury secretary Albert Gallatin, in aftermath of a record winter storm

Participants Increase Lending \$10.4 Billion over Baseline Levels to Support an Estimated 48,600 Additional Loans to Small Businesses Nationwide

The U.S. Department of the Treasury today released a new report showing that, nationwide, participants receiving capital through the Small Business Lending Fund (SBLF) boosted small business lending by \$10.4 billion over baseline levels since the depths of the recession and \$1.4 billion over the prior quarter. The reported aggregate lending increase, the first to total more than \$10 billion, represents an estimated 46,800 additional loans to small businesses according to loan data from the June 2013 results of SBLF's First Annual Lending Survey. In California, SBLF participants have increased

their small business lending by \$711.3 million, also over baseline levels, including a \$115.6 million increase in the second quarter of 2013. Click here to view an infographic that tracks the success of the Small Business Lending Fund.

Small businesses play a critical role in the U.S. economy and are central to growth and job creation. In the aftermath of the recession and credit crisis, small business owners faced significant challenges, including difficulty accessing capital.

"By improving access to capital that small businesses need to grow and hire, the Obama Administration's Small Business Lending Fund is helping to fuel the economic recovery across America," said Treasury Under Secretary for

Domestic Finance Mary J. Miller. "Crossing the \$10 billion mark in increased small business lending is an important milestone for these community banks, and underscores the positive impact that this Treasury program continues to have in local economies across the country."

SBLF banks have now increased business loans outstanding by a median of 48.2 percent over baseline levels, versus a 10.3 percent median increase for a representative peer group of similar banks. Increases in small business lending are widespread across SBLF participants, with 92 percent of participants having increased their small business lending over baseline levels. Most participants report that their small business lending increases have been

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SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

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Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

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Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

BIDDING OPPORTUNITIES

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 50/5 Sacramento River Viaduct & West End Viaduct Deck Rehab Project
Caltrans Design Build contract #03-0F21U4, Sacramento County
Bid date: November 1, 2013 @ 12:00 PM

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, A C Dike and Misc, Plane A C, Precast Concrete Pipe, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: <http://www.dot.ca.gov/hq/oppd/designbuild/nr-bridgedeck-index.htm>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Solano County in and near Rio Vista from 0.1 Mile West of Currie Road to 0.3 Mile West of Summerset Road
Caltrans Contract No. 04-2A6204
Federal Aid Project ACNHP-P012(114)E
Engineer Estimate: \$9,100,000 - 240 Working Days
Goal: DBE 11%
Revised Bid Date: November 6th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric & Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear & Grub, Hydroseeding, Erosion Control, AC Dike, Pile Driving (Steel Sheet), Structural Concrete, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing Object Marker, MBGR, Metal Railing, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, SWPPP, Roadway Excavation, Aggregate Base, Asphalt Paving, Hazardous Substance Removal, Trucker & Sweeper.

Scope of Work: Widen shoulders and intersections and place HMA.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dave Czech 925-606-2400 david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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REQUEST FOR SUB BIDS FROM QUALIFIED SUBCONTRACTORS AND SUPPLIERS INCLUDING DVBE/MBE/WBE/LBE for: **ADA SITE IMPROVEMENTS VISITACION VALLEY ELEMENTARY SCHOOL, SAN FRANCISCO, CA**
Bid Date: October 29, 2013

Trades/Services requested include: **Temp Fencing & Trucking.**

Please contact us for information about bonding, insurance, prevailing wage and certified payroll requirements.

Ross Recreation Equipment

Contact Bob Hanes at bobh@rossrec.com • (707) 538-3800 Fax: (707) 538-3826 • Equal Opportunity Employer

Kiewit Infrastructure West Co.
REQUEST FOR SUB-ESTIMATES FROM DISADVANTAGED BUSINESS ENTERPRISES (DBES) SUBCONTRACTORS, MATERIAL CONTRACTORS, AND SUPPLIERS:

Project Owner: City of Fullerton
Project Owner: State College Boulevard Grade Separation

Project Proposal Due:

Monday, November 4, 2013 @ 2:00 PM PDT

Subcontractor/Supplier Quotes Due:

Monday, November 4, 2013 @ 12:00 PM PDT

Kiewit Infrastructure West Co., a subsidiary of Kiewit Corporation (Kiewit), is bidding as a prime contractor for the construction of the project listed above and is seeking sub-estimates from Disadvantaged Business Enterprises (DBEs) and all other business enterprises.

Kiewit is requesting estimates from interested subcontractors, material suppliers, professional services, and equipment suppliers. All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. The subcontractor must be able to accept all terms and conditions of the project under the subcontract.

Kiewit intends to conduct itself in good faith with all disadvantaged business enterprises (DBEs) and other enterprises regarding participation on the project. All DBEs must be certified at the time of bid as a DBE with the California Unified Certification Program (CUCP); certifying agency.

We are accepting quotes for the following services/supplies: Demolition; Concrete Reinforcing; Cast-in-Place Concrete; Precast Concrete; Masonry; Metal Fabrications; Doors and Frames; Specialty Doors and Frames; Louvers and Vents; Painting and Coating; Heating, Ventilating, and Air Conditioning (HVAC); HVAC Piping and Pumps; Electrical; Communications; Earthwork; Shoring; Exterior Improvements; Fencing; Bases, Ballasts, and Paving; and Utilities.



Kiewit

Kiewit Infrastructure West Co.

10704 Shoemaker Ave. • Santa Fe Springs, CA 90670

Tel: (562) 946-1816, Fax: (562) 309-8201

Contact Mike Sippl – Lead Estimator, (562) 946-1816, Mike.Sippl@kiewit.com, for questions.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit directly.

EQUAL OPPORTUNITY EMPLOYER
 CONTRACTOR #876881

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BIDDING OPPORTUNITIES

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

*****NEW BID DATE*****

State Highway in Placer County in and near Loomis, Penryn, Newcastle, Weimar, and Magra from 0.1 Mile West of Brace Road Overcrossing to 0.1 Mile East of Magra Overcrossing
Caltrans Contract No. 03-3E1004

DBE Goal: 13%

Engineer Estimate: \$20,000,000 - 90 Working Days

Bids: November 6th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition/Bridge Removal (portion), Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP, Water Truck, Sweeper, Polyester Concrete Overlay & Trucker.

Scope of Work: Improving Vertical Clearance

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **Derrick Woods 925-606-2400** derrick.woods@rgwconstruction.com for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Solano County in and near Fairfield from 0.7 Mile West on Route 12 to Route 12/80 Separation and on Route 80 from Route 12/80 to Route 80/680 Separation

Caltrans Contract No. 04-0A5344

Federal Aid Project ACNHP-X095(025)N

Engineer Estimate: \$50,000,000 - 500 Working Days

Goal: DBE 10%

Bids: November 13th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric & Oils, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Hydroseeding, Erosion Control, Limetreatment, AC Dike, Grinding, Pile Driving, Prestressing Concrete Cast-in-place, Precast Concrete Girders, Concrete Block & Masonry Retaining Wall, Joint Seal, Rebar, Sign Structure, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, Metal Beam Guard Railing, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking Signal and Lighting, Message Signs, Lighting and Sign Illumination, Surveyor, Water Truck, Sweeper, Trucker, Storm Ground Underground, Waterline, Pipe Jacking, JPCP-PCC Paving, Lean Concrete Base, Rapid Strength Concrete Base, Quality Control, Rock Excavation/Blasting, Ground Improvements and Supply Import Borrow.

Scope of Work: Realign I-680 to connect directly with I-80/SR-12 intersection

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **John Pitsch 925-606-2400** johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

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Shimmick Construction Company, Inc.
 DBE Subcontractor/Supplier Bids Requested For:

State of California – Department of Transportation For Construction on State Highway in Alameda County in Alameda and Oakland from 0.2 Mile South of 29th Avenue Overcrossing to 0.3 Mile North of 23rd Avenue Overcrossing

Contract No. 04-0A7104

Bid Date: November 19, 2013 at 2:00PM

Fax all quotes to 510-777-5099

Requesting qualified DBE certified Subcontractor and Supplier Quotes on: **Barrier Rail, Bridge Rail- Concrete, Clear and Grub, Concrete-Cellerete, Contaminated Soil, Coring, Crash Cushion, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding-AC, Concrete, joint Seal, Landscape, Masonry, MBGR, Paving, Piles-General, Post Tensioning, Precast-Structural, Rebar, Restrainer-Cable, Shoring, Signs, Soil Cement, Survey, Traffic Control, Trucking, Utility Work, Aggregate, Bearing Pads, Expansion Joints, Fabric, Falsework Material, Misc. Metal, MSE Panels, Precast-Utility, Ready Mix, Trench Shoring, Utility Pipe-CMP, Utility Pipe-CSP, Utility Pipe-VCP, and Utility Pipe-RCP.**

Specifications and drawings are available through the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/04/04-0A7104/ or may be viewed at Shimmick Construction's Office by appointment: 8201 Edgewater Drive, Ste 202, Oakland, CA 94621, Phone (510) 777-5000.

Subcontractors and Suppliers interested in this project may contact Osama Martell by phone at (510) 777-5005.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 • Phone (510) 777-5000 • Fax (510) 777-5099

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ISEC is requesting quotations from all qualified & certified SB, VOSB, SDVOSB, HUBZone, WOB, SDB Subcontractors and Material Suppliers for the following project.

VA Palo Alto Centers For Ambulatory Care, Polytrauma And Blind Rehabilitation Parking Structure 2
3801 Miranda Avenue, Palo Alto, CA

Bid date is October 30th, 2013 @ 1 pm

Trade- Architectural Woodwork, Specialties, Site Furnishings

ISEC is requesting quotes for Subcontractors and Material Supplies by 1 PM 10/25/13.

Contact **Rich Elemen @ ISEC** with any questions concerning this project.

ISEC, Inc.

41734 Christy Street • Fremont, CA 94538
 Office: 510-490-1333 • Fax: 510-656-8764

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Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

BIDDING OPPORTUNITIES

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

**Ave 52 and Grapefruit Grade Separation
City of Coachella, Contract No.: 2009-18**

DBE Goal: 5.62%

Bid Date: October 28, 2013 – 2:00PM

Quotes requested from Contractors, Suppliers and Service Providers include, but are not limited to: Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Roadside Signs, Abandon Culvert, Cold Plane Asphalt Paving, Clearing and Grubbing, Building Demolition, Slurry Seal, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Fiber Rolls, Silt Fence, Geosynthetic Reinforced Soil Wall, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Furnish & Drive Steel Pile, Prestressing CIP Concrete, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Minor Concrete, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Roadside Sign, HDPE Pipe Culvert, Welded Steel Pipe Casing, Rock Slope Protection, Rock Slope Protection Fabric, Miscellaneous Metal, Ornamental Fence, Masonry Garden Wall, Landscape and Irrigation, Anti-Graffiti Coating, Water Line, Sewer Line, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Traffic Signal, Street Lighting, Noise Monitoring

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Plans and Specifications are available for view at our main office in Riverside or purchase from Desert Reprographics (760) 343-3134

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449

Email: Joe.Sidor@skanska.com

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Gunn High School – Miranda Avenue Drop-Off

Contract No. GMD-13

Palo Alto Unified School District

BID DATE: November 7, 2013 @ 1:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Landscape, Underground, Staking, Electrical, Demolition (Building), Fencing and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.

**TAFT ELECTRIC COMPANY,
1694 EASTMAN AVENUE,
VENTURA, CA 93003**

**Katie Faulise: (805) 642-0121 ext. 239
Fax: (805) 650-9015**

Invites sub-bids from qualified union DVBE businesses for the following project:

PROJECT: Bid #23182 –

David G. Millen Intermediate School

LOCATION: Palmdale, CA

OWNER: Palmdale School District

APPROXIMATE PROJECT VALUE: \$3,000,000.00

BID DATE/TIME: November 14, 2013 @ 2:00

****SEEKING:** Electrical Material, Lighting, Gear, and Low Voltage Systems.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

\$711.3 Million Increase in Small Business Lending

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substantial, with 86 percent increasing small business lending by 10 percent or more.

The SBLF program, established as part of the Small Business Jobs Act that President Obama signed into law in 2010, encourages community banks to increase their lending to small businesses, helping those companies expand their operations and create new jobs. Treasury invested more than \$4 billion in 332 institutions through the SBLF. Collectively, these institutions operate in more than 3,000 locations across 48 states. This report includes information on the 315 institutions that continued to participate in the program as of July 31, 2013, including 265 community banks and 50 CDLFs. According to

SBLF encourages lending to small businesses by providing capital to community banks and CDLFs with less than \$10 billion in assets. The dividend or interest rate a community bank pays on SBLF funding is reduced as the bank increases its lending to small businesses – providing a strong incentive for new lending to small businesses so that these firms can expand and create jobs. Individual community banks can reduce the rate they pay to one percent if they increase qualified small business lending by 10 percent over their baseline.

The SBLF program is one part of the Obama Administration's comprehensive agenda to help small businesses access the capital they need to invest and hire. For more information on the Obama Administration's small business initiatives, please visit www.sba.gov. For more information on SBLF, please visit www.treasury.gov/smallbusiness.

Source: U.S. Department of Treasury